_____NEW CUSTOMER

____*NEW PROSPECT

* DATE	1/11/2018
* SALES ASSOCIATE	Mike Fralic
* BRANCH	28
* CUSTOMER / PROSPECT NAME	Folino Construction
SHIPPING ADDRESS	109 Dark Hollow Road Oakmont, PA 15139
INVOICING ADDRESS	same
* CONTACT NAME	Jon Walker
* PHONE NUMBER	412.820. 2800 x 223
FAX NUMBER	412.820.2808
EMAIL ADDRESS	jonwalker@afolino.com
* NEW LEAD OR PAST CUSTOMER	new
* NUMBER OF EMPLOYEES	250
* SALES POTENTIAL	50k
PRODUCT TARGET	safety, tools, filters

* TYPE OF BUSINESS

- ☐ INDUSTRIAL
- ☑ CONSTRUCTION
- ☐ MACHINE / FAB
- ☐ RESELLER
- ☐ GOVT / HOSPITAL
- ☐ OIL FIELD
- ☐ OTHER

NOTES